



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #13-0031 FOR COMMERCIAL ROOF
INSTALLATION AND REPAIR SERVICES**

Bids to provide 'Commercial Roof Installation and Repair Services' were received from six vendors on August 16, 2012. The bids of Crowther Roofing and Sheet Metal of Florida, Inc., Springer-Peterson Roofing and Sheet Metal, Inc., and Sutter Roofing Company were the best low bids meeting the advertised specifications based on a sealed scenario. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 09-11-2012

Fiscal Impact: Not to exceed
\$1,100,000.00

Recommended Motion: That the bids of Crowther Roofing and Sheet Metal of Florida, Inc., Springer-Peterson Roofing and Sheet Metal, Inc., and Sutter Roofing Company, to provide 'Commercial Roof Installation and Repair Services' in an amount not to exceed \$1,100,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Commercial Roof Installation and Repair Services - Bid #13-0031

Opened August 16, 2012 at 2:00 p.m.

Cost to provide all materials, labor, supervision, equipment, tools, travel, fuel, removal and disposal of refuse from SBSC property, etc., to perform commercial roofing installation and repair services.		Anderson & Shah Roofing, Inc., of Florida	Consumer Roofing, Inc.	Crowther Roofing & Sheet Metal of Florida, Inc.
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.	\$54.50	\$35.00	\$41.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.	\$80.00	\$45.00	\$55.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.	\$45.00	\$20.00	\$36.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.	\$65.00	\$30.00	\$45.00
MATERIALS				
5.	Materials to be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC.	10%	10%	10%
SUBCONTRACTED SERVICES				
For Subcontracted services not used in the regular course of commercial roof installation and repair service, including the use of dumpster or other debris removal services. Only to be used with prior written approval from the Facilities Services representative.				
6.	Subcontracted services to be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%	10%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Commercial Roof Installation and Repair Services - Bid #13-0031

Opened August 16, 2012 at 2:00 p.m.

Cost to provide all materials, labor, supervision, equipment, tools, travel, fuel, removal and disposal of refuse from SBSC property, etc., to perform commercial roofing installation and repair services.		Gulf States Industries, Inc.	Springer-Peterson Roofing & Sheet Metal, Inc.	Sutter Roofing Company of Florida
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.	\$46.00	\$42.00	\$45.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.	\$54.00	\$50.00	\$58.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.	\$46.00	\$42.00	\$43.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.	\$54.00	\$50.00	\$55.00
MATERIALS				
5.	Materials to be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC.	9%	10%	10%
SUBCONTRACTED SERVICES				
For Subcontracted services not used in the regular course of commercial roof installation and repair service, including the use of dumpster or other debris removal services. Only to be used with prior written approval from the Facilities Services representative.				
6.	Subcontracted services to be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	12%	10%	8%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Commercial Roof Installation and Repair Services - Bid #13-0031

Opened August 16, 2012 at 2:00 p.m.

Cost to provide all materials, labor, supervision, equipment, tools, travel, fuel, removal and disposal of refuse from SBSC property, etc., to perform commercial roofing installation and repair services.	Anderson & Shah Roofing, Inc., of Florida	Consumer Roofing, Inc.	Crowther Roofing & Sheet Metal of Florida, Inc.
RENTAL OF EQUIPMENT			
For special rental equipment not used in the regular course of commercial roof installation and repair services and only used with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed.			
7. Rental equipment be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC.	10%	10%	10%
Contact	Bipin Shah	Alan G. Citro	Kevin Callans
Address	6456 123rd Avenue	1118 SE 12th Avenue	7321 International Place
	Largo, FL 34677	Cape Coral, FL 33990	Sarasota, FL 34240
Phone	727-524-8888	239-574-6490	941-343-9600
Fax	727-524-8686	239-574-4286	941-371-8969
Federal I.D.	592586156	650867664	650653836
Email	bipin@asroofing1.com	al@cri.comcastbiz.net	kevin@crowther.net

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Commercial Roof Installation and Repair Services - Bid #13-0031

Opened August 16, 2012 at 2:00 p.m.

Cost to provide all materials, labor, supervision, equipment, tools, travel, fuel, removal and disposal of refuse from SBSC property, etc., to perform commercial roofing installation and repair services.	Gulf States Industries, Inc.	Springer-Peterson Roofing & Sheet Metal, Inc.	Sutter Roofing Company of Florida
RENTAL OF EQUIPMENT			
For special rental equipment not used in the regular course of commercial roof installation and repair services and only used with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed.			
7. Rental equipment be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC.	9%	10%	9%
Contact	K.C. Tsambis	Daniel Boatwright	Bradley W. Sutter
Address	7222 Washington Street New Port Ritchey, FL 34652	PO Box 1648 Eaton Park, FL 33840-1648	8284 Vico Court Sarasota, FL 34240
Phone	727-849-8376	863-665-1163	941-377-1000
Fax	727-849-8378	863-666-2468	941-377-4499
Federal I.D.	592681321	592149277	591923325
Email	gulfstateroof@aol.com	daniel@springerpeteron.com	brad@sutterroofing.com
	Recorded by: Peggy Long	Witnessed by: Joyce E. Haney	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other Than Low Bidder

Commercial Roof Installation Repair Services - Bid #13-0031

Opened August 16, 2012 at 2:00 p.m.

Vendor	Description
Consumer Roofing	Non-responsive to the requirement of submitting a current license with bid as required in bid specifications.
Gulf States Industries, Inc.	Non-responsive to the requirement of submitting the service personnel form with bid and exceeding the maximum mark-up allowed for subcontracted services.